

PROBLEM FIRST / PREVENTION / PRACTICAL DELIVERY

We prevent what could go wrong.

We find what already has.

We uncover risks, losses and inefficient work, then source, build or deliver a practical answer.

Across sectors, on a client brief or because we saw the problem first.

A DIFFERENT WAY TO SOLVE

The problem is the starting point.

A loss may be visible long before its cause is understood. Equipment is replaced. Stock disappears. A service queue grows. Manual work absorbs hours each week. We trace what is happening and look for an intervention that changes the result.



TWO WAYS WORK BEGINS

01

We see it first

We identify an exposure, recurring loss or an outdated method and bring the organisation a problem-led proposition.

02

The client comes to us

A client brings a difficult issue or a product request. We assemble a feasible response and deliver the agreed result.

THE CHANGE WE WORK TOWARD

Protect

People, property, equipment and continuity.

Recover

Time, resources and money lost to weak processes.

Improve

Reliability and efficiency in the way work gets done.

The answer follows the evidence.

We are not tied to a product or an industry. We check what can be checked, compare established options, adapt them to the setting and develop something new when available choices fall short.

WHY AN OUTSIDE-IN VIEW HELPS

People closest to a process know it best, but years of working within it can make costly gaps harder to see. Our outside-in approach combines their knowledge with a fresh perspective to uncover risks, wasted time and opportunities for a better way to work.

01

Understand

Observe the problem. Separate symptoms from cause.

02

Find a route

Research what works and assemble the right expertise.

03

Agree the work

Define scope, responsibilities, cost and acceptance.

04

Deliver

Supply, install, configure or redesign what is needed.

05

Verify and hand over

Test the result and transfer operating knowledge.

THE RIGHT ANSWER MAY BE A SYSTEM, A BETTER PROCESS OR A SPECIALIST PARTNER.

No fixed sector boundary.

Our supply relationships and work reach healthcare, telecoms, utilities, finance and transport. We also pursue problems in manufacturing, mining, agriculture and office operations. The setting changes; our focus on preventable loss and better ways of working does not.



PROTECT ASSETS

Early warning can limit harm and damage.



KEEP VEHICLES ACCOUNTABLE

Track, observe and respond.



IMPROVE THE WORK

Remove repeated delays.



TAKE ON THE UNFAMILIAR

Find a feasible response.

Work completed in Zimbabwe.

These assignments show the loss we set out to prevent and the systems delivered to address it.

38

GENERAL HOSPITALS / 2025

Fire hazard monitoring installed in laboratory spaces across 38 General Hospitals in Zimbabwe, including each laboratory's offices and corridors.

Earlier alerts can give teams time to act before a developing hazard causes damage or disruption.

HOSPITAL SERVER ROOMS / 2026

02

Harare Hospital and Mpilo Hospital

Environmental monitoring installed in hospital server rooms. Temperature, humidity and smoke conditions around IT equipment are monitored so a developing hazard can be noticed sooner.

MORE COMPLETED WORK

ECONET VAYA TECHNOLOGIES

Speed limiters, alarm panels, sensors and sensor batteries supplied over several years.

ENVIROGAS

Alarm systems installed at some gas filling stations in Zimbabwe.

ZESA

Unique, stylish protective footwear supplied across several protective categories.

ZTE ZIMBABWE

GPS tracking and remote immobiliser hardware supplied and installed for vehicles.

When the fix needs hardware.

We source and integrate equipment, design and commission data centres and networks, and install monitoring, alarm and protection systems around the agreed site requirements.



VEHICLE TRACKING + IMMOBILISATION



SMART ALARM SYSTEMS + REMOTE ACCESS



SMART CCTV + REMOTE VIEWING



ENVIRONMENTAL SENSING

BUILT AROUND THE SITE

Smart alarm systems, connected sensors and CCTV help businesses detect intrusions and check incidents remotely. Environmental monitoring gives earlier warning of heat, humidity, smoke and water. Fire systems, site and tower protection, and fireguards for poles and data lines are scoped to the operating need.

Know sooner. Respond with clearer information.

Unobserved fuel loss, vehicle misuse and developing driver risks can interrupt work and consume operating margins. We supply and install monitoring around the equipment, connectivity and people responsible for responding.

Vehicle safety and fleet control

GPS tracking provides location, journey history and agreed-area alerts. Speed limiters help control speed; dash cams provide journey and incident records. Remote immobilisers and panic buttons add vehicle-security and assistance options.

Fuel monitoring and loss alerts

Truck, fleet and generator fuel monitoring records levels and refills, with alerts for unusual drops. Clear records help businesses investigate unexplained losses, protect fuel budgets and plan refuelling at vehicles and remote sites.

Driver monitoring systems

Driver-facing cameras and facial/behaviour monitoring help identify fatigue, yawning, distraction, phone use and smoking. Suitable in-cab warnings and reviewable events support the fleet response, with panic buttons for assistance.

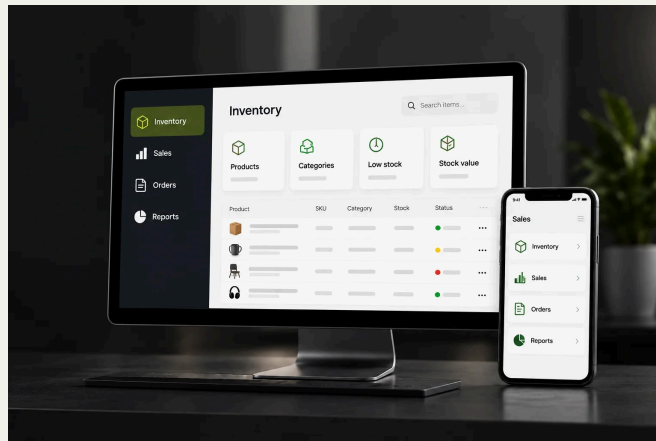
START WITH THE OPERATING REQUIREMENT

Vehicle or site survey, equipment selection, notification routes, operating responsibilities, acceptance tests and handover are agreed for the engagement. For connected monitoring, integration and reporting are scoped to the actual system.

Build the tools work depends on.

Grow smarter. Work faster. Compete better.

We build and improve business systems, websites and apps around your workflow, and coach employees in practical AI use. Start with a review of your current work, system or website; agree the scope, then build or improve the tools.



Business systems

Custom ERP, POS, inventory, school, HR, CRM and booking systems, with reporting, dashboards and data analysis. Designed around the work and the people doing it.

Websites and improvement

New business and institutional websites. Existing-site audits for speed, usability and security, followed by targeted improvements or a redesign.

Web and mobile apps

Apps that connect staff and customers to records and workflows. Integrations with an existing system or a wider custom build, as the project requires.

AI coaching and automation

Hands-on employee and team training for drafting, research, reporting and administration. Useful automation for repetitive tasks, with practical verification.

REVIEW / AGREE / BUILD / TEST / HAND OVER

Scope, integrations, hosting, data handling, acceptance and support are agreed for each project. Website reviews cover speed, usability and security. AI coaching and useful automation include review and verification suited to the task.

We bring ideas before the brief.

Some work begins with a loss or weak point we observe ourselves. We investigate why it matters and propose a practical way to examine it with the organisation.

CHALLENGES WE MAY PURSUE

01 Infrastructure

Prevent damage to critical assets.

02 Movement

Close gaps in protection on the move.

03 Remote sites

Protect exposed equipment and power.

04 Time and waste

Reduce repeated delays and losses.

EQUIPMENT / POWER / FUEL



Let us find what needs to change.

SELECTED ORGANISATIONS SUPPLIED

A selection of organisations supplied across different products and services.



COMPANY DETAILS

LEGAL ENTITY

GenX Technologies PBC

REGISTRATION

PBC805/2016

PRAZ SUPPLIER

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